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+Local Energy Committee Minutes July 24, 2025

6 – 7:30 PM, Nesmith Library & Teams

Meeting called to order by Chairman, Mark Kovacs @ 6:05PM.

Attendees: Allen Reed, DJ Withee, Pat Manzo, John Gage, and Mark Kovacs in the Conference Room; Kyle Gschwend and Swapnil Saket via TEAMS.

Ms Emily Manns from ECM Power LLC appeared in the Conference Room between 6:05 and 6:40 PM while Messrs Ryan Polson and Ian Clark, representatives from Standard Power, participated via TEAMS/phone between 6:45 and 7:20 PM

1. Old Business

- a. Minutes for May 15, 2025 LEC meeting approved by a vote (5-0-2)

2. New Business

- a. Interview current and prospective Consultant for Windham's Community Aggregation Plan – A. Reed

Background: Windham approved its Community Aggregation Plan in March 2024 with LEC's claim that we would not launch unless the initial price offering was better than that offered by either Eversource or Liberty Utilities. That was 17+ months ago. Much of the delay was caused by Eversource's establishing low Default Energy rates including some rebates of earlier "overcharges." Concurrently, Standard Power lost some key personnel including Bob Haydn and Emily Manns both of whom played significantly roles in helping establish the Town's Plan. This meeting was intended to assess whether the Town should retain or change the consultant organization since the current Memorandum of Understanding signed by the Town and Standard Power provides for a no-penalty termination any time prior to contract signing with a Competitive Supplier.

Ms Manns, representing ECM Power LLC – a recently formed entity following, presented the LEC with a chart package highlighting the goals of



her company, her personal, 5-year experience in initiating and establishing Community Power programs for multiple communities in New England, a tentative schedule for program “launch”, and the current issues facing the “launch” of a Community Power program in the current volatile, energy market. She indicated that she had MOUs in place with four communities and emphasized her anticipated personal involvement as the key “point-of-contact” for each of the communities in an anticipated Fall “launch.” She also commented that she has an association with Legacy Energy Group of Virginia who have 25 years of experience in brokering energy supplies and in generating energy market analytics. Member of the LEC questioned Ms Manns on the likelihood of a Fall “launch” (She was optimistic , but would not recommend this unless some cost savings could be realized at Program outset) and whether her new company could handle the workload of 4 to 6 communities’ launching simultaneously (Yes she could, since she has had 5 years of prior experience being the principal point-of-contact connecting the community, the Town’s administration and the Competitive Supplier.)

Messrs. Ryan Polson and Ian Clark from Standard Power addressed the LEC from 6:45 to 7:20 PM. Mr. Clark said that Standard Power has been upgrading its staff and brokering, consultant, and compliance services in the past year. He implied that launch for many communities has been slowed by Eversource’s pricing actions which were somewhat unusual. He responded that 10 communities are awaiting “launch” this Fall and that Standard Power was equipped to handle this workload. Mr. Polson said he would be the “point-of-contact” for Windham’s “launch” and was committed to exerting whatever effort required. Mr. Clark viewed the energy market pricing becoming more favorable for launching community plans although several LEC members expressed some skepticism. Mr. Polson said that he expected actionable pricing information to be available by the end of July and promised to provide the LEC with that information as soon as available. Mr. Clark emphasized the importance of “launching” programs even with minimal savings since, once in place, the chances for achieving more favorable pricing near the end of the first contract increase significantly, i.e. one may find favorable pricing in a several-month window at which time one may be able to re-negotiate a contract extension with the more favorable rate.

Upon Standard Power’s meeting departure, the Committee reviewed the statements of both companies. The Committee concluded there was little



information to favor either of the companies in terms of its likelihood of offering more favorable conditions for a Fall “launch.” In addition, both parties said that we should have pricing information within the next week or two which will determine whether we can “launch” this Fall. The Committee moved: The LEC should wait to decide on a change in consultant based on the outcome of the next pricing period. This resolution passed unanimously by a vote of 7-0.

3. Adjourn

- a. Meeting adjourned by a vote of 7-0 at 7:51 PM